

# Value-Driven Health Plans

## ACHP Plans Deliver Value to Patients

**8** of the 11 plans awarded 5 stars in the Medicare Star Rating Program are ACHP plans

**16** ACHP Medicare plans are ranked among the top 25 in the country by NCQA\*

**17** ACHP commercial plans are ranked among the top 25 in the country by NCQA

## By Focusing on a Shared Mission

Address the health of their populations



Deliver optimal patient experience and outcomes



Assure the affordability of care

## And a Shared Approach

Partnering with providers based on trust & accountability

Innovative & nimble to drive care improvements

Trusted by patients to deliver quality experience and outcomes

Committed to their markets for the long term

Invested in communities for better health and health care

# 83%

As part of its patient-centered medical home project, the Enhanced Primary Care (EPC) program, Capital District Physicians' Health Plan has improved the quality of care for 15-out-of-18 specific HEDIS® measures. In addition, it has reduced hospital readmissions by 15 percent.

## Partner with Providers

ACHP plans carefully select high-quality, efficient providers with whom they **share accountability** and partner to improve the delivery of care. Regardless of the structure of their care delivery models, our plans **drive value** by moving away from fee-for-service payment and toward strategies that share savings and risk. As part of their commitment to providers, ACHP plans share best practices to improve the health of their entire communities, not just their members.



## Innovative and Nimble

ACHP plans are innovative and nimble, making decisions to quickly respond to the needs of their providers, patients and communities. Our plans and their providers harness data through **electronic medical records** and other sources to measure quality, and capture total cost of care and resource use.

# \$10 Million

Group Health developed the Emergency Department and Hospital Inpatient Improvement Program (EDHI) to promote more appropriate use of these settings. EDHI showed immediate impact, decreasing hospital days by 65 days per 1,000 patients while simultaneously improving 30-day Medicare hospital readmission rates by 25 percent. In addition to improving patient outcomes, EDHI helped save more than \$10 million from reduced hospital days.

# 29%

Priority Health has partnered with a coalition of community stakeholders to develop a Children's Healthcare Access Program (CHAP). To date, this partnership has helped reduce hospital inpatient visits by 17 percent and emergency department visits by 6.2 percent. In addition, this partnership has improved outcomes for children with asthma by 29 percent through innovative asthma education and resources.

## Invested in Communities

ACHP plans see the community as the chief stakeholder in their success. They think beyond just their members, and make decisions that **benefit entire communities** with a focus on the long term.

## Established in Their Markets

ACHP plans have served their markets for decades. Our plans' **local commitment** means members and communities can continue to rely on them for high-quality, affordable care.

# 37 Years

ACHP plans have been in their markets for an average of 37 years.

# 99%

In a 2010 survey of almost 400 Geisinger Health Plan members, 99 percent of members involved in case management rated their case manager as "good" or "very good."

## Trusted by Patients

ACHP plans foster trust through long relationships with their members. Our plans approach decisions – from premium pricing to models of care – by thinking about their **members first** and ensuring primary care providers are at the center of the care system. ACHP plans use care managers and other strategies to **engage patients** in wellness, prevention and management of their chronic illness.

ACHP plans are driving value, please visit [www.achp.org](http://www.achp.org)

## About Us

ACHP is a national leadership organization that brings together innovative health plans and provider groups that are among America's best at delivering affordable, high-quality coverage and care in their communities. ACHP and its members improve the health of the communities we serve and actively lead the transformation of health care to promote high-quality, affordable care and superior consumer experience. Drawing on years of experience, our members collaborate, share strategies and work toward solutions to some of health care's biggest challenges. Their work is the foundation for ACHP's advocacy on behalf of better health care nationally.

## ACHP Members

Capital District Physicians' Health Plan (Albany, NY)  
Capital Health Plan (Tallahassee, FL)  
CareOregon (Portland, OR)  
Fallon Community Health Plan (Worcester, MA)  
Geisinger Health Plan (Danville, PA)  
Group Health Cooperative (Seattle, WA)  
Group Health Cooperative of  
South Central Wisconsin (Madison, WI)  
HealthPartners (Minneapolis, MN)  
Independent Health (Buffalo, NY)  
Kaiser Foundation Health Plan, Inc., and the  
Permanente Federation (Oakland, CA)

Martin's Point Health Care (Portland, ME)  
New West Health Services (Helena, MT)  
Presbyterian Health Plan (Albuquerque, NM)  
Priority Health (Grand Rapids, MI)  
Rocky Mountain Health Plans (Grand Junction, CO)  
Scott & White Health Plan (Temple, TX)  
Security Health Plan (Marshfield, WI)  
SelectHealth (Salt Lake City, UT)  
Tufts Health Plan (Boston, MA)  
UCare (Minneapolis, MN)  
UPMC Health Plan (Pittsburgh, PA)



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